

KENMORE-TOWN OF TONAWANDA
UNION FREE SCHOOL DISTRICT
Purchasing Department

February 7, 2017

TO: Stephen Bovino, Board of Education
FROM: Ken Morton, Purchasing Manager
SUBJECT: Draper Clutch Shades

In conjunction with the Director of Facilities III, Mr. Tim Ames, it is recommended that the Board of Education award the contract in the aforementioned category to the low bidder meeting specifications, Redhawk Equipment, for an estimated value of \$60,000.

The Bid Form was designed to allow Buildings & Grounds the flexibility requested for outfitting windows with new shades at various locations, on their own timeline. That is, B&G tradesmen will work their way through the schools retrofitting as required, utilizing a bid structured to accommodate a variety of shade sizes that they may encounter – see attached. The budget allowance for this project is approximately \$60,000.

Bids were opened February 1st, 2017

Number of Bids Sent Out = 3

Number of Bids Received = 2

Draper Clutch FlexShades - Bid Analysis

Cloth W X L	2017 Price List	Chadwick House Inc.		Redhawk Equipment	
		% off List	Unit Price	% off List	Unit Price
36" x 36"	\$98.00	15%	\$ 81.60	37%	\$60.48
36" x 45"	\$114.00	25%	\$ 85.50	37%	\$71.82
36" x 54"	\$117.00	30%	\$ 81.90	37%	\$73.71
36" x 63"	\$127.00	30%	\$ 88.90	37%	\$80.01
36" x 72"	\$135.00	35%	\$ 87.75	37%	\$85.05
36" x 84"	\$179.00	40%	\$ 107.40	37%	\$112.77
36" x 96"	\$189.00	45%	\$ 103.95	37%	\$119.07
42" x 36"	\$99.00	15%	\$ 84.15	37%	\$62.37
42" x 45"	\$119.00	25%	\$ 89.25	37%	\$74.97
42" x 54"	\$123.00	30%	\$ 86.10	37%	\$77.49
42" x 63"	\$133.00	30%	\$ 93.10	37%	\$83.79
42" x 72"	\$141.00	35%	\$ 91.65	37%	\$88.83
42" x 84"	\$191.00	40%	\$ 114.60	37%	\$120.33
42" x 96"	\$200.00	45%	\$ 110.00	37%	\$126.00
48" x 36"	\$103.00	15%	\$ 87.55	37%	\$64.89
48" x 45"	\$124.00	25%	\$ 93.00	37%	\$78.12
48" x 54"	\$128.00	30%	\$ 89.60	37%	\$80.64
48" x 63"	\$139.00	30%	\$ 97.30	37%	\$87.57
48" x 72"	\$147.00	35%	\$ 95.55	37%	\$92.61
48" x 84"	\$202.00	40%	\$ 121.20	37%	\$127.26
48" x 96"	\$212.00	45%	\$ 116.60	37%	\$133.56
54" x 36"	\$107.00	15%	\$ 90.95	37%	\$67.41
54" x 45"	\$129.00	25%	\$ 96.75	37%	\$81.27
54" x 54"	\$133.00	30%	\$ 93.10	37%	\$83.79
54" x 63"	\$144.00	30%	\$ 100.80	37%	\$90.72
54" x 72"	\$153.00	35%	\$ 99.45	37%	\$96.39
54" x 84"	\$213.00	40%	\$ 127.80	37%	\$134.19
54" x 96"	\$243.00	45%	\$ 133.65	37%	\$153.09
60" x 36"	\$110.00	15%	\$ 93.60	37%	\$69.30
60" x 45"	\$134.00	25%	\$ 100.50	37%	\$84.42
60" x 54"	\$138.00	30%	\$ 96.60	37%	\$86.94
60" x 63"	\$150.00	30%	\$ 105.00	37%	\$94.50
60" x 72"	\$160.00	35%	\$ 104.00	37%	\$100.80
60" x 84"	\$225.00	40%	\$ 135.00	37%	\$141.75
60" x 96"	\$255.00	45%	\$ 140.25	37%	\$160.65
66" x 36"	\$114.00	15%	\$ 96.90	37%	\$71.82
66" x 45"	\$140.00	25%	\$ 105.00	37%	\$88.20
66" x 54"	\$143.00	30%	\$ 100.10	37%	\$90.09
66" x 63"	\$156.00	30%	\$ 109.20	37%	\$98.28
66" x 72"	\$166.00	35%	\$ 107.90	37%	\$104.58
66" x 84"	\$236.00	40%	\$ 141.60	37%	\$148.68
66" x 96"	\$267.00	45%	\$ 146.85	37%	\$168.21
72" x 36"	\$117.00	15%	\$ 99.45	37%	\$73.71
72" x 45"	\$145.00	25%	\$ 108.75	37%	\$91.35
72" x 54"	\$149.00	30%	\$ 104.30	37%	\$93.87
72" x 63"	\$162.00	30%	\$ 113.40	37%	\$102.06
72" x 72"	\$172.00	35%	\$ 111.80	37%	\$108.36
72" x 84"	\$247.00	40%	\$ 148.20	37%	\$155.61
72" x 96"	\$279.00	45%	\$ 153.45	37%	\$175.77
78" x 36"	\$123.00	15%	\$ 104.55	37%	\$77.49
78" x 45"	\$151.00	20%	\$ 120.80	37%	\$95.13
78" x 54"	\$155.00	20%	\$ 124.00	37%	\$97.65
78" x 63"	\$169.00	20%	\$ 135.20	37%	\$106.47
78" x 72"	\$180.00	22%	\$ 140.40	37%	\$113.40
78" x 84"	\$260.00	40%	\$ 156.00	37%	\$163.80
78" x 96"	\$292.00	45%	\$ 160.60	37%	\$183.96
84" x 36"	\$126.00	15%	\$ 107.10	37%	\$79.38
84" x 45"	\$157.00	20%	\$ 125.60	37%	\$98.91
84" x 54"	\$161.00	20%	\$ 128.80	37%	\$101.43
84" x 63"	\$175.00	20%	\$ 140.00	37%	\$110.25
84" x 72"	\$186.00	22%	\$ 145.08	37%	\$117.18
84" x 84"	\$272.00	40%	\$ 163.20	37%	\$171.36
84" x 96"	\$304.00	45%	\$ 167.20	37%	\$191.52
90" x 36"	\$130.00	15%	\$ 110.50	37%	\$81.90
90" x 45"	\$162.00	20%	\$ 129.60	37%	\$102.06
90" x 54"	\$166.00	20%	\$ 132.80	37%	\$104.58
90" x 63"	\$181.00	20%	\$ 144.80	37%	\$114.03
90" x 72"	\$192.00	22%	\$ 149.76	37%	\$120.96
90" x 84"	\$283.00	40%	\$ 169.80	37%	\$178.29
90" x 96"	\$315.00	45%	\$ 173.25	37%	\$198.45
96" x 36"	\$133.00	15%	\$ 113.05	37%	\$83.79
96" x 45"	\$167.00	20%	\$ 133.60	37%	\$105.21
96" x 54"	\$171.00	20%	\$ 136.80	37%	\$107.73
96" x 63"	\$187.00	20%	\$ 149.60	37%	\$117.81
96" x 72"	\$199.00	25%	\$ 149.25	37%	\$125.37
96" x 84"	\$294.00	40%	\$ 176.40	37%	\$185.22
96" x 96"	\$327.00	45%	\$ 179.85	37%	\$206.01
Total:			\$ 9,138.49	Total:	\$8,456.49